

You're great at running your business. **Watching every dollar you spend isn't your job—it's mine.**

Most local service businesses quietly overpay on the things they buy every month: suppliers, software, insurance, card-processing fees, shipping, utilities. Nobody's job is to catch it. I spent a decade building the purchasing frameworks that keep Fortune 500 companies from overpaying. Now I bring that same playbook to Smallstreet, at a fraction of what a firm would charge.

WHY ME

A decade of **Fortune 500 strategic sourcing**—RFQs, supplier negotiations, and category strategy on eight-figure budgets. Those companies were never the ones who needed the help. Smallstreet is.

\$20M+

brand spend managed

\$3M+

awarded via competitive RFQ

Lean

Six Sigma Green Belt

WHERE THE MONEY LEAKS

Supplier creep

Prices drift up 3–8% a year and renewals auto-pass without a second look.

Fee bloat

Payment processing, software seats, and delivery surcharges you've never audited.

No leverage

Solo shops don't have time to shop vendors or negotiate—so they don't.

CHOOSE YOUR LEVEL

START HERE

Spend Audit

\$750–1,800 / one-time

A clear report of where you're overpaying and exactly what to do about it. Priced by business size.

- ✓ Review of 3 months of bills & statements
- ✓ Line-by-line spend breakdown
- ✓ Prioritized savings opportunities
- ✓ Ready-to-send vendor messages

MOST POPULAR

Sourcing Project

from \$1,200 / project

Need a new vendor? I run the search, compare quotes, and negotiate for you.

- ✓ Define needs & shortlist vendors
- ✓ Run quote requests (RFQ) for you
- ✓ Apples-to-apples quote comparison
- ✓ I negotiate the final price
- ✓ You get a clear recommendation

ONGOING

Fractional Procurement

\$300–600 / month

Your outsourced sourcing person—catching creep before it costs you.

- ✓ Renewals & contracts tracked
- ✓ Ongoing price benchmarking
- ✓ New-vendor sourcing as needed
- ✓ Quarterly savings report
- ✓ Priority phone & email access

HOW IT WORKS

1

Send your bills

3 months of invoices & statements—that's all I need.

2

I dig in

AI-accelerated analysis, human procurement judgment.

3

You get a plan

Plain-English report with dollar-value savings.

4

We capture it

You act, or I do it for you. The savings are yours.

I work for you — nobody else. I accept no commissions, referral fees, or rebates from any vendor, ever. My only revenue is your fee, so my recommendation is the one that's actually best for you.

Risk-free guarantee

If my first Spend Audit doesn't identify at least what you paid for it in annual savings, the audit is free. You have nothing to lose but the overspend.

Let's find your money

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