

IDENTIFIED ANNUAL SAVINGS

\$29,520

/yr

Across 7 recurring-spend categories — about 10% of reviewed controllable spend, recurring every year.

\$283,260

controllable spend reviewed

7 savings opportunities found

4 capturable in the first 30 days

BUSINESS SNAPSHOT

BUSINESS TYPE

Independent repair shop

ANNUAL REVENUE

~\$720K

BAYS

5

TECHNICIANS

4

ACTIVE VENDORS

16

WHERE THE MONEY IS LEAKING

SPEND AREA	CURRENT / YR	BENCHMARK / YR	SAVINGS / YR	EFFORT
Parts purchasing Buying at standard jobber pricing from one supplier. A second qualified supplier plus a volume tier benchmarks 7–9% lower on the same catalog.	\$216,000	\$198,720	\$17,280	MEDIUM
Card processing Flat-rate terminal at ~2.9% effective on high average tickets, where interchange-plus benefits most.	\$15,660	\$12,690	\$2,970	LOW
Shop-management software Mid-tier platform with add-ons duplicating the parts-catalog subscription.	\$4,200	\$2,400	\$1,800	LOW
Shop supplies & consumables Fluids, abrasives and chemicals bought ad hoc at retail rather than on a supply program.	\$18,000	\$15,300	\$2,700	MEDIUM
Garage liability & garagekeepers insurance Not re-shopped in 3 years; clean loss history not reflected in current premium.	\$8,400	\$6,720	\$1,680	LOW
Waste oil, hazmat & parts washer service Auto-renewing service contract with escalator; competing haulers quote materially lower.	\$6,600	\$4,950	\$1,650	MEDIUM
Utilities, phone & internet Legacy plan past promotional pricing; compressor-driven demand charges never reviewed.	\$14,400	\$12,960	\$1,440	LOW
Total	\$283,260	\$253,740	\$29,520	

YOUR ACTION PLAN

QUICK WINS — FIRST 30 DAYS

\$7,890 / yr

→ Card processing

→ Shop-management software

→ Garage liability & garagekeepers insurance

→ Utilities, phone & internet

NEXT — 60 TO 90 DAYS

\$21,630 / yr

→ Parts purchasing

→ Shop supplies & consumables

→ Waste oil, hazmat & parts washer service

What this audit is worth.

A \$1,200 Spend Audit that surfaces \$29,520 in recurring annual savings pays for itself many times over — in year one and every year after.

~25x

first-year return

Illustrative sample. Sherman Ave Auto Works is fictional, created to demonstrate the Spend Audit format for auto repair. Figures modeled on 2026 benchmarks: parts gross margin targets 50–58%, shop-management software \$179–\$450/mo, labor rates ~\$120–\$159/hr nationally. Your actual savings are estimated from your own statements during your audit. Procurement and sourcing consulting, not financial or legal advice.